

## CRITICALSTART Recognized by Palo Alto Networks as a NextWave Diamond Partner

Plano, TX – December 4, 2018 – CRITICALSTART, today announced it has become a Palo Alto Networks® NextWave Diamond Channel Partner. CRITICALSTART joins a select group of channel partners who have met the Diamond Partner performance, capabilities and business requirements of the Palo Alto Networks NextWave Channel Partner Program.

"CRITICALSTART invested in technical resources to deliver professional services and assist presales architecture and design around Palo Alto Networks continuously evolving and innovative portfolio," said Rob Davis, CEO at CRITICALSTART. "The strategic alignment between CRITICALSTART and Palo Alto Networks provides customer value by combining our holistic approach to security program design with their best-of-breed offerings to create a strong security posture to defend against new and emerging threats."

"As the cybersecurity industry evolves, our NextWave partners play a vital role in helping our mutual customers implement the products they need to prevent successful cyberattacks," said Karl Soderlund, senior vice president of Worldwide Channels at Palo Alto Networks. "As a NextWave Diamond Partner, CRITICALSTART has the proven expertise to deliver, manage and integrate with our Security Operating Platform to make threat prevention a reality."

The NextWave Channel Partner Program provides partners with the pre-sales, sales and post-sales capabilities to successfully deliver and install the Palo Alto Networks Security Operating Platform, which empowers customers to confidently automate threat identification and policy enforcement across cloud, network and endpoints. These capabilities are instrumental in ensuring an optimal customer experience. As such, partners' achievements in the program are proactively monitored and annually assessed.

To learn more about CRITICALSTART, visit: <a href="https://www.criticalstart.com">https://www.criticalstart.com</a>

## **About CRITICALSTART**

**CRITICALSTART** is leading the way in Managed Detection and Response. Our mission is simple: protect our customers' brand while reducing their risk. We do this for organizations of all sizes through our award-winning portfolio, from the delivery of managed security services to security-readiness assessments using our proven framework, the Defendable Network, professional services, and product fulfillment. **CRITICALSTART** has achieved the Service Organization Control (SOC) 2 Type II compliance certification and was recently named a CRN® 2018 Triple Crown Winner. Visit <a href="www.criticalstart.com">www.criticalstart.com</a> for more information.

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