

<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price*</b>
AttackIQ	AttackIQ Cloud Management Tenancy	AIQ-CLDMGT-1YR	\$70,000.00	7.00%	\$70,525.00
AttackIQ	AttackIQ On-Premise Management Appliance	AIQ-ONPMGT-1YR	\$165,000.00	7.00%	\$166,237.50
AttackIQ	AttackIQ Starter-Pack	AIQSP50TP-1YR	\$185,000.00	7.00%	\$186,387.50
AttackIQ	AttackIQ Starter-Pack On Premise	AIQOPSP50TP-1YR	\$250,000.00	7.00%	\$251,875.00
AttackIQ	AttackIQ Test Point ELA 1000	AIQ1000TP-1YR	\$250,000.00	7.00%	\$251,875.00
AttackIQ	AttackIQ Test Point ELA 5000	AIQ5000TP-1YR A	\$300,000.00	7.00%	\$302,250.00
AttackIQ	AttackIQ Test Point ELA 10K	AIQ10KTP-1YR	\$400,000.00	7.00%	\$403,000.00
AttackIQ	AttackIQ Quarterly Health Check & Training	AIQ-HCQTR-4	\$8,000.00	3.00%	\$8,060.00
AttackIQ	AttackIQ Professional Services Implementation	AIQ-HCQTR-4A T	\$8,000.00	3.00%	\$8,060.00
AttackIQ	AttackIQ Professional Services - 160 Hours	AIQ-PSO160	\$50,000.00	3.00%	\$50,375.00