

From Chaos to Clarity: How a Home Healthcare Provider Regained Control with CRITICALSTART® MDR

Case Study

In healthcare, time isn't just money. It can mean life or death. For one national home healthcare provider, cybersecurity blind spots nearly compromised patient safety and compliance. Despite having Microsoft's E5 suite and an MDR service on paper, the organization faced breaches, regulatory audit struggles, and a flood of false positives that buried its IT team.

Something had to change.

Read on to learn how Critical Start Managed Detection and Response (MDR) transformed overwhelming alerts into actionable security outcomes, saving thousands of hours and restoring control to a home healthcare provider.



Before: Drowning in Alerts, Missing the Bigger Picture

Security teams everywhere recognize this narrative:

- **Thousands of false positives daily** left analysts unable to distinguish noise from true threats.
- **Multiple breaches in two years** signaled gaps in their existing MDR provider and the inability to operationalize Microsoft E5 security investments like Defender and Sentinel.
- **Audit failures loomed**, as incomplete detections and lack of MITRE ATT&CK® mapping raised red flags.
- **Analyst fatigue** meant the provider knew something would slip through, but not when.

Despite investing heavily in a Microsoft ecosystem, the organization lacked the transparency, expertise, and operational efficiency to secure its environment. Their existing MDR was essentially acting as a notification service, dumping alerts back with little context or action.

As is the case with many overextended security teams, tools weren't the problem. Outcomes were.

After: MDR That Actually Responds

By partnering with Critical Start, the provider fundamentally changed its security posture:

- **Alert volumes collapsed** from thousands per day to **just 1–2 real escalations daily**.
- **1,755 hours per month were saved** in triage and resolution, freeing IT to focus on higher-value projects.
- **False positives dropped by more than 98%**, proving that noise could be suppressed without sacrificing fidelity.
- Delivered a **24x7 SOC with SLA-backed accountability** 25-minute MTTD and 47-minute MTTR.
- **Audit gaps closed** through MITRE ATT&CK®-mapped detections and contextual response documentation.

And, crucially, the provider moved from being breached multiple times in two years to preventing incidents proactively. Outcomes, not just alerts, were finally the measure of success.



Bridge: Why Critical Start Was Different

Every MDR claims speed and scale. What this provider needed, and what most security leaders need today, was something rarer: contract-backed SLAs and transparency.

Here's why Critical Start made the difference:



Deep Microsoft Expertise

As a Verified Microsoft MXDR Partner, Critical Start optimizes Defender, Sentinel, and the broader E5 stack. Instead of letting premium tools sit under-tuned, we operationalize them to deliver real detection and response.



Human-Validated Outcomes

Where legacy MDRs auto-close and deprioritize, every threat alert we touch is investigated and validated by an analyst, not an algorithm guess. Every decision has a clear audit trail.



End-to-End Response

For us, MDR doesn't mean sending more emails. It means **containment, eradication, and prevention** — actions taken directly in the customer's environment, then documented for full visibility.



Scalable Transparency

With our MOBILESOC® app, customers see exactly what analysts see, in real time. Transparency isn't an add-on; it's the default.

In other words, this wasn't just about reducing alert fatigue. It was about restoring control, trust, and confidence in the security program and proving the ROI of Microsoft security investments.

Takeaway for Security Leaders

Whether you're in healthcare, finance, or manufacturing, the lesson is the same:

- Tools alone won't protect you.
- MDR that only notifies won't protect you.
- You need **MDR that responds** with transparency, accountability, and measurable business outcomes.

This home healthcare provider went from being overwhelmed and compromised to operating with clarity and confidence. Their experience underscores why IT and security leaders must demand more of their MDR providers.

If your current MDR can't answer "Who reviewed this alert? What action was taken? How quickly did we respond?" then maybe it's time to bridge the gap. Because outcomes, not alerts, are what matter.

NEXT STEPS

Want to learn how Critical Start can reduce your alert noise, maximize your Microsoft security investments, and restore confidence in your defenses? Get in touch with our team for a demo.

