APPENDIX C - PRICING INDEX

CRITICAL START LLC   **DIR-TSO-3248**

Software as a Service (SaaS) Description	DIR Discount % off MSRP
Okta Enterprise Edition - 3500 Users - 1YR Subscription	8.00%
Cylance Protect, 250 Users, per User, 1 YR Subscription, per User	12.00%
Zscaler Business Web Suite, 250-500 User, 1 YR Subscription, per User	28.00%
Mimecast UEM Express 101-250 Users, 1 YR Subscription, per User	10.00%
Mimecast Targeted Threat Protection, 1 YR Subscription, per User	10.00%
Mimecast UEM Enterprise 101-250 Users, 1 YR Subscription, per User	10.00%
Mimecast Archive Power Tools: 251-500 users, 1 YR Subscription, per User	10.00%
Related Services Description	**DIR Discount % off MSRP**
Okta SmartStart - Diamond - One Time Fee	5.00%
Okta Premier Plus Success Package - 1 YR	5.00%
Cylance Implementation Services, T&E not included	5.00%
Zscaler Deployment Advisory Services, per hour	0.00%
Mimecast Technical Services, per day, remote	5.00%

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee.
The fee will be added after the discount is applied to the MSRP.**