



PRICEBOOK LAYOUTS FY17 - CylancePROTECT

SLED STANDARD PRICING		1YR	PRICEBOOK LAYOUTS FY17 - Cylance		
Description	Pricing Tier	1 Yr Pricing		SKU	
		MSRP	DIR Discount		
CylancePROTECT:1-99 endpoints - 1 Year Term- SLE	1-99	\$45.00	12%	CP-A-12-NA-SLE	
CylancePROTECT:100-250 endpoints - 1 Year Term - SLE	100-250	\$45.00	12%	CP-B-12-NA-SLE	
CylancePROTECT:251-500 endpoints - 1 Year Term - SLE	251-500	\$44.00	12%	CP-C-12-NA-SLE	
CylancePROTECT:501-1,000 endpoints - 1 Year Term - SLE	501-1,000	\$41.75	12%	CP-D-12-NA-SLE	
CylancePROTECT:1,001-2,500 endpoints - 1 Year Term - SLE	1,001-2,500	\$40.50	12%	CP-E-12-NA-SLE	
CylancePROTECT:2,501-5,000 endpoints - 1 Year Term - SLE	2,501-5,000	\$36.00	12%	CP-F-12-NA-SLE	
CylancePROTECT:5,001-10,000 endpoints - 1 Year Term - SLE	5,001-10,000	\$33.75	12%	CP-G-12-NA-SLE	
CylancePROTECT:10,001-20,000 endpoints - 1 Year Term - SLE	10,001-20,000	\$30.25	12%	CP-H-12-NA-SLE	
CylancePROTECT:20,001-50,000 endpoints - 1 Year Term - SLE	20,001-50,000	\$28.00	12%	CP-I-12-NA-SLE	
CylancePROTECT:50,001+ endpoints - 1 Year Term - SLE	50,001+	\$26.00	12%	CP-J-12-NA-SLE	

SLED STANDARD PRICING		1YR	PRICEBOOK LAYOUTS FY17 - Cylance		
Description	Pricing Tier	1 Yr Annualized	DIR Discount	SKU	
					CylancePROTECT+Optics:1-99 endpoints - 1 Year Term- SLE
CylancePROTECT+Optics:100-250 endpoints - 1 Year Term - SLE	100-250	\$58.50	12%	PO-B-12-NA-SLE	
CylancePROTECT+Optics:251-500 endpoints - 1 Year Term - SLE	251-500	\$57.25	12%	PO-C-12-NA-SLE	
CylancePROTECT+Optics:501-1,000 endpoints - 1 Year Term - SLE	501-1,000	\$54.25	12%	PO-D-12-NA-SLE	
CylancePROTECT+Optics:1,001-2,500 endpoints - 1 Year Term - SLE	1,001-2,500	\$52.75	12%	PO-E-12-NA-SLE	
CylancePROTECT+Optics:2,501-5,000 endpoints - 1 Year Term - SLE	2,501-5,000	\$46.75	12%	PO-F-12-NA-SLE	
CylancePROTECT+Optics:5,001-10,000 endpoints - 1 Year Term - SLE	5,001-10,000	\$44.00	12%	PO-G-12-NA-SLE	
CylancePROTECT+Optics:10,001-20,000 endpoints - 1 Year Term - SLE	10,001-20,000	\$39.25	12%	PO-H-12-NA-SLE	

CylancePROTECT+Optics:20,001-50,000 endpoints - 1 Year Term	20,001-50,000	\$36.50	12%	PO-I-12-NA-SLE
CylancePROTECT+Optics:50,001+ endpoints - 1 Year Term - SLE	50,001+	\$33.75	12%	PO-J-12-NA-SLE

PRICEBOOK FY17 - Cylance V

SLED STANDARD PRICING		1YR	PRICEBOOK LAYOUTS FY17 - Cylance		
Description	Pricing Tier	1 Yr Annualized	DIR Discount	SKU	
Cylance V: 1-999 Employees - 1 Year SLED	1-999 Employees	\$ 7,600.00	12%	CV-A-12-NA-SLE	
Cylance V: 1,000-2,499 Employees - 1 Year SLED	Employees	\$ 13,480.00	12%	CV-B-12-NA-SLE	
Cylance V: 2,500-4,999 Employees - 1 Year SLED	Employees	\$ 23,600.00	12%	CV-C-12-NA-SLE	
Cylance V: 5,000-9,999 Employees - 1 Year SLED	Employees	\$ 41,200.00	12%	CV-D-12-NA-SLE	
Cylance V: 10,000-19,999 Employees - 1 Year SLED	Employees	\$ 72,400.00	12%	CV-E-12-NA-SLE	
Cylance V: 20,000-49,999 Employees - 1 Year SLED	Employees	\$ 125,600.00	12%	CV-F-12-NA-SLE	
Cylance V: 50,000-99,999 Employees - 1 Year SLED	Employees	\$ 218,400.00	12%	CV-G-12-NA-SLE	
Cylance V: 100,000-499,999 Employees - 1 Year SLED	Emp.	\$ 376,800.00	12%	CV-H-12-NA-SLE	
Cylance V: 500,000+ Employees - 1 Year SLED	500,000+ Employees	\$ 639,200.00	12%	CV-I-12-NA-SLE	