

| | A | B | C | D | E | F |
|----|---|---|-------------------|------------|-------------|---------------------|
| 1 | Part Number | Cyphort Commercial List Pricing Schedule- Q1/2017 | Base Price | Yrs | MSRP | DIR Discount |
| 2 | Cyphort Standard License - 2 Way GSS, 1 Year Term | Please select a bandwidth from the SKU drop down | | | | |
| 3 | CY-STD-BW_100_1YT | Cyphort Standard License - 100 Mbps Bandwidth and 250 Users (1 Year Subscription | \$25,020 | 1 | \$25,020 | 10% |
| 4 | CY-STD-BW_250_1YT | Cyphort Standard License - 250 Mbps Bandwidth and 625 Users (1 Year Subscription | \$39,000 | 1 | \$39,000 | 10% |
| 5 | CY-STD-BW_500_1YT | Cyphort Standard License - 500 Mbps Bandwidth and 1,250 Users (1 Year Subscripti | \$65,000 | 1 | \$65,000 | 10% |
| 6 | CY-STD-BW_1G_1YT | Cyphort Standard License - 1 Gbps Bandwidth and 2,500 Users (1 Year Subscription | \$90,995 | 1 | \$90,995 | 10% |
| 7 | CY-STD-BW_2G_1YT | Cyphort Standard License - 2 Gbps Bandwidth and 5,000 Users (1 Year Subscription | \$176,540 | 1 | \$176,540 | 10% |
| 8 | CY-STD-BW_3G_1YT | Cyphort Standard License - 3 Gbps Bandwidth and 7,500 Users (1 Year Subscription | \$259,350 | 1 | \$259,350 | 10% |
| 9 | CY-STD-BW_5G_1YT | Cyphort Standard License - 5 Gbps Bandwidth and 12,500 Users (1 Year Subscriptio | \$409,500 | 1 | \$409,500 | 10% |
| 10 | CY-STD-BW_7.5G_1YT | Cyphort Standard License - 7.5 Gbps Bandwidth and 18,750 Users (1 Year Subscript | \$597,188 | 1 | \$597,188 | 10% |
| 11 | CY-STD-BW_10G_1YT | Cyphort Standard License - 10 Gbps Bandwidth and 25,000 Users (1 Year Subscripti | \$773,500 | 1 | \$773,500 | 10% |
| 12 | CY-STD-BW_20G_1YT | Cyphort Standard License - 20 Gbps Bandwidth and 50,000 Users (1 Year Subscripti | \$1,183,000 | 1 | \$1,183,000 | 10% |
| 13 | CY-STD-BW_30G_1YT | Cyphort Standard License - 30 Gbps Bandwidth and 75,000 Users (1 Year Subscripti | \$1,296,750 | 1 | \$1,296,750 | 10% |
| 14 | CY-STD-BW_50G_1YT | Cyphort Standard License - 50 Gbps Bandwidth and 125,000 Users (1 Year Subscrip | \$1,820,000 | 1 | \$1,820,000 | 10% |
| 15 | CY-STD-BW_100G_1YT | Cyphort Standard License - 100 Gbps Bandwidth and 250,000 Users (1 Year Subscri | \$2,730,000 | 1 | \$2,730,000 | 10% |
| 16 | Blank | | | | | |
| 17 | Cyphort Enterprise License - 2 Way GSS with 1 year term | Please select a bandwidth from the SKU drop down | | | | |
| 18 | CY-ENT-BW_100_1YT | Cyphort Enterprise License - 100 Mbps Bandwidth and 250 Users (1 Year Subscriptio | \$50,041 | 1 | \$50,041 | 10% |
| 19 | CY-ENT-BW_250_1YT | Cyphort Enterprise License - 250 Mbps Bandwidth and 625 Users (1 Year Subscriptio | \$78,000 | 1 | \$78,000 | 10% |