

Privileged Account Security Licenses			
<b>Core PAS Users</b>			
Product Code	Description	MSRP	DIR Discount
<b>Privileged Account Security User</b>			
Protect IT personnel and isolates datacenter resources. Includes credential and access management, session isolation and recording, threat analytics.			
PAS-USER-T1	Named user licenses. Including Credential Protection, Session Isolation and Recording, and Privileged Attack Detection tier 1 [1-24]	\$ 1,800	2%
PAS-USER-T2	Named user licenses. Including Credential Protection, Session Isolation and Recording, and Privileged Attack Detection tier 2 [25-99]	\$ 1,600	2%
PAS-USER-T3	Named user licenses. Including Credential Protection, Session Isolation and Recording, and Privileged Attack Detection tier 3 [100-249]	\$ 1,400	2%
CYBR-EPV-10	Enterprise Password Vault 10 Licenses Package Platform Infrastructure and 10 EPV user licenses for managing passwords and SSH keys for 200 managed systems (servers, desktops, hypervisors etc...), including 1 CPM and 1 DR license	\$ 14,000	2%
<b>Domain Controller Protection</b>			
Product Code	Description	Price	
PAS-ADV-DOMAIN-T1	Advanced Domain Controller Protection Agent tier 1 [1-19]	\$ 3,000	2%
PAS-ADV-DOMAIN-T2	Advanced Domain Controller Protection Agent tier 2 [20 or more]	\$ 2,000	2%
<b>Core PAS EPM</b>			
Product Code	Description	Price	
<b>Core PAS EPM for Servers</b>			
PAS-ADV-TARGET-WIN-T1	Advanced Server Protection agent and Privileged Control for Windows Servers tier 1 [1-99]	\$ 450	2%
PAS-ADV-TARGET-WIN-T2	Advanced Server Protection agent and Privileged Control for Windows Servers tier 2 [100-499]	\$ 400	2%
PAS-ADV-TARGET-WIN-T3	Advanced Server Protection agent and Privileged Control for Windows Servers tier 3 [500-999]	\$ 320	2%
<b>Core PAS EPM for Servers SaaS</b>			
PAS-ADV-TARGET-WIN-SAAS-T1	Advanced Server Protection agent and Privileged Control for Windows Servers tier 1 [1-99] - price per year	\$ 260	2%
PAS-ADV-TARGET-WIN-SAAS-T2	Advanced Server Protection agent and Privileged Control for Windows Servers tier 2 [100-499] - price per year	\$ 220	2%
PAS-ADV-TARGET-WIN-SAAS-T3	Advanced Server Protection agent and Privileged Control for Windows Servers tier 3 [500-999] - price per year	\$ 180	2%
<b>Advanced Endpoint Protection – EPM for Desktops</b>			
Product Code	Description	Price	
<b>Advanced Endpoint Protection – EPM for Desktops</b>			
WRK-ADV-T1	Advanced Endpoint Protection agent and Privileged Control for Windows and Mac endpoints tier 1 [1-999]	\$ 48	2%
WRK-ADV-T2	Advanced Endpoint Protection agent and Privileged Control for Windows and Mac endpoints tier 2 [1000-4999]	\$ 40	2%
WRK-ADV-T3	Advanced Endpoint Protection agent and Privileged Control for Windows and Mac endpoints tier 3 [5000 to 19999]	\$ 30	2%
WRK-ADV-T4	Advanced Endpoint Protection agent and Privileged Control for Windows and Mac endpoints tier 4 [20000 or more]	\$ 21	2%
<b>Advanced Endpoint Protection – EPM for Desktops SaaS</b>			
WRK-ADV-SAAS-T1	Advanced Endpoint Protection agent and Privileged Control for Windows and Mac endpoints - SaaS tier 1 [1-999] - price per year	\$ 28	2%
WRK-ADV-SAAS-T2	Advanced Endpoint Protection agent and Privileged Control for Windows and Mac endpoints - SaaS tier 2 [100-4999] - price per year	\$ 24	2%
WRK-ADV-SAAS-T3	Advanced Endpoint Protection agent and Privileged Control for Windows and Mac endpoints - SaaS tier 3 [5000-19999] - price per year	\$ 20	2%
WRK-ADV-SAAS-T4	Advanced Endpoint Protection agent and Privileged Control for Windows and Mac endpoints - SaaS tier 4 [20000 or more] - price per year	\$ 15	2%
<b>Additional Infrastructure</b>			
Product Code	Description	Price	
<b>Privileged Account Security Enterprise Additional Infrastructure</b>			
PAS-INF-VAULT	Production Vault	\$ 15,000	2%
PAS-INF-VAULT-HA	Vault high availability module	\$ 12,000	2%

PAS-INF-VAULT-DR	Vault disaster recovery module	\$ 12,000	2%
PAS-INF-TEST	Test environment	\$ 20,000	2%
PAS-INF-CPM	CPM module	\$ 3,000	2%
PAS-INF-CPM-UNLMTD	CPM site license	\$150,000	2%
<b>Custom PAS Infrastructure Upgrades</b>			2%
PAS-S-UPG2	Customized Infrastructure Upgrade	Contact us	2%
PAS-UPG-CORE-USERS	Upgrade to Core PAS	See notes	2%
<b>Service and Maintenance</b>			
<b>Product Code</b>	<b>Description</b>	<b>Price</b>	
<b>Professional Service Daily Rates - price per day</b>			2%
PS-NA-RS	Professional Services Day	\$ 2,000	2%
PS-NA-OB50	On-boarding Services - per day, when ordering 50 days or more	\$ 1,520	2%
PS-NA-OB100	On-boarding Services - per day, when ordering 100 days or more	\$ 1,400	2%
PS-NA-PM	Project Management day	\$ 2,400	2%
<b>Software Maintenance Rates</b>			
MAINT-NA	North America Maintenance	18%	2%
MAINT-NAX3	North America Maintenance – 3 years in advance	45%	2%
MAINT-NA24X7	North America 24X7	24%	2%
MAINT-NA24X7X3	North America 24X7 – 3 years in advance	60%	2%
<b>Hardware Maintenance Rates</b>			
MAINT-HW-NA	North America Hardware Maintenance	18%	2%
MAINT-HW-NAX3	North America Hardware Maintenance – 3 years in advance	45%	2%
MAINT-HW-NA24X7	North America Hardware Maintenance 24X7	24%	2%
MAINT-HW-NA24X7X3	North America Hardware Maintenance 24X7 – 3 years in advance	60%	2%

**Notes:**

<b>INFRASTRUCTURE</b>	<p>[1] Customers can interchange between HA and DR licenses based on deployment needs, at no additional cost, by the earlier of (i) within 6 months after purchase (ii) within 2 months from end of</p> <p>[2] A CPM Site License allows unlimited CPM instances within a single Vault instance (including related HA and DR Vaults)</p>
<b>PAS PACKAGES</b>	<p>[1] EPV-10 can be purchased with quantity greater than 1. For example - a quantity of 1.5 EPV-10 would allow 15 EPV user licenses and 300 managed systems. Infra license items such as CPM, Vault and DR are not affected by the quantity and always remain 1</p>
<b>AIM</b>	<p>[1] The Credential Provider (CP), the Application Server Credential Provider (ASCP) and the ISV AIM Provider are now covered by the APP-ADV-PROV-T* line item.</p> <p>[2] ASCP includes one Provider license for using on the OS running the Application Server</p> <p>[3] ISVAIM licenses are per the number of Servers, Appliances or Engines making SDK calls to the Vault. (e.g. customer with 5 Vulnerability Management appliances would need 5 APP-ADV-PROV licenses)</p>
<b>MAINTENANCE</b>	<p>[1] No discount is allowed on Maintenance</p> <p>[2] The annual maintenance fee for the first and subsequent years will be X% of the actual Total Product Price, where X is as stated in the relevant maintenance item</p> <p>[3] In perpetual licenses the first year maintenance is NOT included in the Product Price, and therefore should be added as a separate line item to every price proposal</p>
<b>SERVICES</b>	<p>[1] No discount is allowed Professional Services items sold directly to customers; Partners purchasing Professional Services line items will receive a 10% discount with the exclusion of On-boarding Services</p> <p>[2] Please consult CyberArk Security Services about scoping the recommended engagement on a case-by-case basis. A scoping document (Scoping Letter/Statement of Work/Change Order) is mandatory for</p> <p>[3] PS days delivered over the weekend or national holidays are charged at 200%.</p> <p>[4] Orders of On-boarding Services and Technical Account Manager must be pre-approved by CyberArk Security Services</p> <p>[5] Scheduling of Professional Service based on a PO older than 12 months requires a written confirmation from the customer. In case the customer cannot honor the PO due to its age, the existing order will expire and a new order, at then current price, will be required</p>
<b>PAS-ADV-DOMAIN.*</b>	<p>[1] This line item includes a license for the PTA Domain Controller agent as well as for the EPM for server agent</p>
<b>PAS-UPG-CORE-USERS</b>	<p>[1] To be used for upgrading an exiting customer from the old to the new licensing model</p>