



EXABEAM PRICE LIST

Region: North America

Effective Date: January 1, 2018

Product	Description	Type	Part Number	MSRP per User	DIR Discount
Advanced Analytics - One (1) Year Subscription					
Advanced Analytics	1 Year Exabeam Advanced Analytics Subscription Software License for 1,001 to 2,500 users	Subscription	EAA-1001-2500-SB-1-YR	\$ 60.00	15%
Advanced Analytics	1 Year Exabeam Advanced Analytics Subscription Software License for 2,501 to 5,000 users	Subscription	EAA-2501-5000-SB-1-YR	\$ 45.00	15%
Advanced Analytics	1 Year Exabeam Advanced Analytics Subscription Software License for 5,001 to 7,500 users	Subscription	EAA-5001-7500-SB-1-YR	\$ 33.00	15%
Advanced Analytics - Three (3) Year Subscription					
Advanced Analytics	3 Year Exabeam Advanced Analytics Subscription Software License for 1,001 to 2,500 users	Subscription	EAA-1001-2500-SB-3-YR	\$ 162.00	15%
Advanced Analytics	3 Year Exabeam Advanced Analytics Subscription Software License for 2,501 to 5,000 users	Subscription	EAA-2501-5000-SB-3-YR	\$ 121.50	15%
Advanced Analytics	3 Year Exabeam Advanced Analytics Subscription Software License for 5,001 to 7,500 users	Subscription	EAA-5001-7500-SB-3-YR	\$ 89.10	15%
Product	Description	Type	Part Number	Price per User	DIR Discount
Threat Hunter - One (1) Year Subscription					
Threat Hunter	1 Year Exabeam Threat Hunter Subscription Software License for 1,001 to 2,500 users	Subscription	ETH-1001-2500-SB-1-YR	\$ 18.00	15%
Threat Hunter	1 Year Exabeam Threat Hunter Subscription Software License for 2,501 to 5,000 users	Subscription	ETH-2501-5000-SB-1-YR	\$ 13.50	15%
Threat Hunter	1 Year Exabeam Threat Hunter Subscription Software License for 5,001 to 7,500 users	Subscription	ETH-5001-7500-SB-1-YR	\$ 9.90	15%
Threat Hunter - Three (3) Year Subscription					
Threat Hunter	3 Year Exabeam Threat Hunter Subscription Software License for 1,001 to 2,500 users	Subscription	ETH-1001-2500-SB-3-YR	\$ 48.60	15%
Threat Hunter	3 Year Exabeam Threat Hunter Subscription Software License for 2,501 to 5,000 users	Subscription	ETH-2501-5000-SB-3-YR	\$ 36.45	15%
Threat Hunter	3 Year Exabeam Threat Hunter Subscription Software License for 5,001 to 7,500 users	Subscription	ETH-5001-7500-SB-3-YR	\$ 26.73	15%
Product	Description	Type	Part Number	Price per User	DIR Discount
Entity Analytics - One (1) Year Subscription					
Entity Analytics	1 Year Exabeam Entity Analytics Software License for 1,001 to 2,500 users	Subscription	EEA-1001-2500-SB-1-YR	\$ 10.53	15%
Entity Analytics	1 Year Exabeam Entity Analytics Software License for 2,501 to 5,000 users	Subscription	EEA-2501-5000-SB-1-YR	\$ 9.30	15%
Entity Analytics	1 Year Exabeam Entity Analytics Software License for 5,001 to 7,500 users	Subscription	EEA-5001-7500-SB-1-YR	\$ 8.20	15%
Entity Analytics - Three (3) Year Subscription					
Entity Analytics	3 Year Exabeam Entity Analytics Software License for 1,001 to 2,500 users	Subscription	EEA-1001-2500-SB-3-YR	\$ 28.43	15%
Entity Analytics	3 Year Exabeam Entity Analytics Software License for 2,501 to 5,000 users	Subscription	EEA-2501-5000-SB-3-YR	\$ 25.11	15%
Entity Analytics	3 Year Exabeam Entity Analytics Software License for 5,001 to 7,500 users	Subscription	EEA-5001-7500-SB-3-YR	\$ 22.14	15%
Product	Description	Type	Part Number	Price per User	DIR Discount
Data Lake - One (1) Year Subscription					
Data Lake	1 Year Exabeam Data Lake Software License for 1,001 to 2,500 users	Subscription	EDL-1001-2500-SB-1-YR	\$ 30.00	15%
Data Lake	1 Year Exabeam Data Lake Software License for 2,501 to 5,000 users	Subscription	EDL-2501-5000-SB-1-YR	\$ 22.50	15%
Data Lake	1 Year Exabeam Data Lake Software License for 5,001 to 7,500 users	Subscription	EDL-5001-7500-SB-1-YR	\$ 16.50	15%
Data Lake - Three (3) Year Subscription					
Data Lake	3 Year Exabeam Data Lake Software License for 1,001 to 2,500 users	Subscription	EDL-1001-2500-SB-3-YR	\$ 81.00	15%
Data Lake	3 Year Exabeam Data Lake Software License for 2,501 to 5,000 users	Subscription	EDL-2501-5000-SB-3-YR	\$ 60.75	15%
Data Lake	3 Year Exabeam Data Lake Software License for 5,001 to 7,500 users	Subscription	EDL-5001-7500-SB-3-YR	\$ 44.55	15%
Product	Description	Type	Part Number	Price per User	DIR Discount
Incident Responder - One (1) Year Subscription					
Incident Responder	1 Year Exabeam Incident Responder Software License for 1,001 to 2,500 users	Subscription	EIR-1001-2500-SB-1-YR	\$ 45.00	15%
Incident Responder	1 Year Exabeam Incident Responder Software License for 2,501 to 5,000 users	Subscription	EIR-2501-5000-SB-1-YR	\$ 33.75	15%
Incident Responder	1 Year Exabeam Incident Responder Software License for 5,001 to 7,500 users	Subscription	EIR-5001-7500-SB-1-YR	\$ 24.75	15%
Incident Responder - Three (3) Year Subscription					
Incident Responder	3 Year Exabeam Incident Responder Software License for 1,001 to 2,500 users	Subscription	EIR-1001-2500-SB-3-YR	\$ 121.50	15%
Incident Responder	3 Year Exabeam Incident Responder Software License for 2,501 to 5,000 users	Subscription	EIR-2501-5000-SB-3-YR	\$ 91.13	15%
Incident Responder	3 Year Exabeam Incident Responder Software License for 5,001 to 7,500 users	Subscription	EIR-5001-7500-SB-3-YR	\$ 66.83	15%



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Cloud Connectors - One (1) Year Subscription					
Cloud Connectors	1 Year Exabeam Cloud Connectors Subscription Software License for 1,001 to 2,500 users	Subscription	ECC-1001-2500-SB-1-YR	\$ 15.00	15%
Cloud Connectors	1 Year Exabeam Cloud Connectors Subscription Software License for 2,501 to 5,000 users	Subscription	ECC-2501-5000-SB-1-YR	\$ 11.25	15%
Cloud Connectors	1 Year Exabeam Cloud Connectors Subscription Software License for 5,001 to 7,500 users	Subscription	ECC-5001-7500-SB-1-YR	\$ 8.25	15%
Cloud Connectors - Three (3) Year Subscription					
Cloud Connectors	3 Year Exabeam Cloud Connectors Subscription Software License for 1,001 to 2,500 users	Subscription	ECC-1001-2500-SB-3-YR	\$ 45.00	15%
Cloud Connectors	3 Year Exabeam Cloud Connectors Subscription Software License for 2,501 to 5,000 users	Subscription	ECC-2501-5000-SB-3-YR	\$ 33.75	15%
Cloud Connectors	3 Year Exabeam Cloud Connectors Subscription Software License for 5,001 to 7,500 users	Subscription	ECC-5001-7500-SB-3-YR	\$ 24.75	15%
Product	Description	Type	Part Number	Price per User	DIR Discount
Hardware					
EX2000	Exabeam EX2000 Physical Appliance	Perpetual	EX2000-P	\$ 20,000.00	15%
EX3000	Exabeam EX3000 Physical Appliance	Perpetual	EX3000-P	\$ 35,000.00	15%
EX4000	Exabeam EX4000 Physical Appliance	Perpetual	EX4000-P	\$ 70,000.00	15%
Extension Pack	Exabeam Extension Pack	Perpetual	EX-EXT-P	\$ 10,000.00	15%
Premium Support					
Advanced Analytics Premium Support	Advanced Analytics Premium Support for 1 Year	Support	EAA-Premium Support-1-YR	\$ 85,000.00	15%
Advanced Analytics Premium Support	Advanced Analytics Premium Support for 3 Years	Support	EAA-Premium Support-3-YR	\$ 229,500.00	15%
Data Lake Premium Support	Data Lake Premium Support for 1 Year	Support	EDL-Premium Support-1-YR	\$ 85,000.00	15%
Data Lake Premium Support	Data Lake Premium Support for 3 Years	Support	EDL-Premium Support-3-YR	\$ 229,500.00	15%
Incident Responder Premium Support	Incident Responder Premium Support for 1 Year	Support	EIR-Premium Support-1-YR	\$ 85,000.00	15%
Incident Responder Premium Support	Incident Responder Premium Support for 3 Years	Support	EIR-Premium Support-3-YR	\$ 229,500.00	15%